

WILLWRITING IN THE NEW ERA



A one day interactive and round table meeting chaired by IPW Chairman Paul Sharpe to discuss the changes and opportunities that Willwriters now face.



£75.00
Full & Student Members



CPD: 5 HOURS



**INSTITUTE OF
PROFESSIONAL WILLWRITERS**

Agenda

- Pre Budget Report Changes to IHT
A brief summary of the changes and the opportunities created by the changes
How to administer an estate where a NRB Disc Trust is to be wound up – including sample forms and documents
- Money Laundering Regulations
Latest news on the circumstances under which Willwriters need (and do not need) to register.
- Advising on Life Interest Will Trusts
Use of Life Interest Trusts
Life Interest and Right to Occupy Trusts
Flexible Life Interest Trusts – including sample precedent
When a Flexible Life Interest Trust might be beneficial to a client
- Lasting Powers of Attorney
How to get virtually all of your clients to say yes – sample script.
Registering an LPA under a Fee exemption or remission
- Code of Practice
Internal Complaints Procedures
Self Assessment of Compliance with the Code of Practice
A discussion on issues
- Drafting Wills – a view from the other side by Probate Solicitor Peter Sutherland
How the content of a Will affects the probate process
The importance of accurate and correct drafting and the effect of mistakes.
- Marketing
A discussion on what works - what doesn't!
Developing niche markets

IPW Cancellation Policy: For bookings cancelled more than 14 days before the event, a full refund less £25.00 administration fee will be given. No refunds will otherwise be made.

Please book the following session(s)

Please indicate the number of delegates:

**15th July 2008 at Nettle Hill Conference Centre
Coventry CV 7 9JL**

Registration and coffee at 9am. Day ends at 5pm.

Fee includes buffet lunch.

I enclose a cheque for..... payable to 'IPW'.

Please send to: **IPW, Trinity Point, New Road, Halesowen, B63 3HY**

Name

Trading Name

Telephone

Address

Postcode

Email

Or Book by telephone on 08456 442 042 and pay by Debit or Credit card.

We welcome...



streamline